| SAMPLE MORTGAGE COMPARISON <br> (Not actual loans available) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Sample Loan Amount \$200,000 - 30-Year Term - Interest Rates For Example Purposes Only |  |  |  |  |
|  | Traditional Fixed Rate Mortgage (7\%) | 5-Year Interest-Only ARM (initial rate $7 \%$; maximum rate $12 \%$ ) | $\begin{gathered} \text { Payment } \mathbf{O}_{\mathbf{I}} \\ \text { (rate in }{ }^{\text {st }} \text { month } \\ \text { month (statring at } 7 \% \text {;) } \end{gathered}$ | on ARM <br> riable rate after $1^{\text {st }}$ aximum rate 12\%) |
| REQUIRED MONTHLY PAYMENTS |  |  |  |  |
| Years 1-5 | \$1,331 | \$1,167 | $\begin{gathered} \$ 739-\$ 987 \\ \text { (increasing annually) } \end{gathered}$ |  |
| Year 6 - if rates don't change | \$1,331 | \$1,414 | \$1,565 |  |
| Year 6 - if rates rise 2\% | \$1,331 | \$1,678 | \$1,859 |  |
| Year 8 - if rates rise 5\% | \$1,331 | \$2,094 | \$2,319 |  |
| EFFECT ON LOAN BALANCE AND HOME EQUITY |  |  |  |  |
| After 5 Years, How Much Will You Owe? | \$188,263 | \$200,000 | \$221,486 |  |
| After 5 Years, How Much Home Equity Have Your Loan Payments Built? | \$11,737 | \$0 | NEGATIVE \$21,486 |  |

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